



MARKING GUIDE FOR ARBITRAL HEARINGS

Claimant: (Team Number).....

First Oralist: Second Oralist.....

Respondent: (Team Number).....

First Oralist: Second Oralist.....

Criteria	C1	C2	R1	R2
<u>Presentation Skills</u> Maintenance of eye contact Clear and confident speech Well modulated vocal tone and posture Good body language and posture	/10	/10	/10	/10
<u>Structure of Argument</u> Clear and logical structure Effective introduction and conclusion Clear and correct identification of issues Good use of time (prioritization of issues, respect for time limits)	/10	/10	/10	/10
<u>Content of Argument</u> Strength of legal argument Use of authorities Use of facts in record Relevance and persuasiveness of policy arguments	/10	/10	/10	/10
<u>Question answering</u> Understanding of questions Answers responsive to questions asked Integration of answers into argument Handling irrelevant or erroneous questions	/10	/10	/10	/10
<u>Etiquette and Teamwork</u> Proper introduction of self and other Respect for opposing counsel and tribunal Correct reference to exhibits, citations, authorities Effective communication with partner during argument	/10	/10	/10	/10
Totals	/50	/50	/50	/50

Total Score of Claimant = /100

Total Score of Respondent = /100

Judge's Signature.....

Marks are allocated on a scale of 25-50 points for each oralist

(25-29 = low; 30-34 = average; 35-39 = good; 40-44 = very good; 45-50 = excellent)